

Nick Diana

Kittery, ME

(603) 498-8539
nickdiana@gmail.com

LinkedIn: linkedin.com/in/nickdiana
Portfolio: nickdiana.work

Dynamic Project Manager | 15+ Years Driving Cross-Functional Success Across Tech, Construction, Hospitality & Business Operations | Expert in Stakeholder Engagement, Agile Delivery & Strategic Alignment | Passionate About Innovation, Efficiency & Transforming Ideas into Results

Skills

Salesforce

- Marketing Cloud, Sales Cloud, Service Cloud, Experience Cloud, Data Cloud, Personalization, Intelligence, PSA, Certinia

Solutions

- Asana, Monday.com, Harvest, MS Project, Confluence, SharePoint, Smartsheet, Jira, Google Drive, Outlook, Delphi

Professional

- Agile & Waterfall Methodology, Project Planning & Scheduling, Budgeting & Forecasting, Stakeholder Communication & Collaboration, Risk Management, Team Leadership, Quality Assurance, Construction

AI & Technology

- Prompt Engineering, App Development, ChatGPT, Gemini, ClickUp, Replit

Additional Competencies

- Negotiation, Time Management, Cross-Functional Collaboration, Process Improvement, Client Relationship Management,

Professional Experience

- Founder | Project Manager Consultant – Mission Nest**

Kittery, MEMay 2024 – August 2025

 - Founded Mission Nest to provide flexible project management consulting while serving as the general contractor for my full home rebuild. Balancing oversight of a complex residential project with opportunities to support clients in construction, IT, and financial planning. Closed the business to new clients, finishing remaining projects.
 - Served as General Contractor and designer for my full home build, managing the end-to-end project lifecycle – from planning in May 2024 through construction starting in October 2024 to final delivery with a certificate of occupancy on June 23, 2025. Completed the project two weeks past schedule and 10% over budget, an uncommon achievement in residential construction.
 - Delivered short-term project management support for Gray Construction (North Hampton, NH) from January to February 2025 while my responsibilities as GC were minimal. Took the initiative to stay engaged, reinforcing professional PM expertise and broadening experience in residential construction.
- Project Manager, Associate Principal – Offprem Technologies**

Indianapolis, INMarch 2023 – April 2024

 - Championed complex, multi-cloud Salesforce implementations across industries. Oversaw end-to-end delivery, improved PM processes, mapped workflows, and managed scope, budgets, risk, and stakeholder communications.
- Project Manager – Rafter One**

Portsmouth, NHJuly 2022 – March 2023

 - Directed high-impact Salesforce and multi-cloud solution implementations by developing project plans, coordinating cross-functional teams, and driving Agile delivery to meet client objectives for scope, timeline, and quality.
- Senior Level Project Manager – Amadeus**

Portsmouth, NHJuly 2014 – July 2022

 - Delivered SaaS implementations for hospitality clients worldwide, completing 1,800+ projects across the US, EU, and APAC
- Director of Client Services – PJS Group**

Seabrook, NHJuly 2011 – July 2014

 - Managed complex logistics for VIP and professional sports travel, ensuring seamless client experiences worldwide

Core Competencies

- Lead end-to-end IT, SaaS, and construction projects, ensuring alignment with scope, budget, and schedule.
- Develop project plans, budgets, timelines, and workflows while proactively mitigating risks.
- Manage project communications, change requests, and stakeholder relationships to ensure satisfaction.
- Direct multi-cloud Salesforce and enterprise implementations across industries and regions.
- Coordinate cross-functional teams and serve as primary client liaison to meet expectations.
- Apply Agile methodologies to optimize team delivery, efficiency, and process improvements.
- Drive process optimization, workflow mapping, and operational enhancements.
- Oversee vendor management, resource allocation, and enterprise deployment strategies.
- Deliver complex, high-stakes projects while balancing multiple priorities and ensuring quality outcomes.

Initiatives

In addition to my professional career, I pursue select side initiatives that allow me to continue learning, exploring entrepreneurial ideas, and applying my skills in new ways. These projects are passion-driven and designed to complement my growth, not replace my full-time career. They reflect my curiosity, creativity, and commitment to continuous improvement.

Zipcery

2024 – Present

- Passion project: a free web app that organizes grocery lists by store layout, saving time and reducing stress. Constantly evolving from a notebook in May 2024 to a full web app by June 2025.
 - URL: zipcery.com

Limb

2024 – Present

- Passion project: a free, user-friendly web app for creating professional online portfolios. Continuously evolving to help users showcase experience, control visibility, and share a custom link without clutter.
 - URL: limb.work

Compound Chicken

2019 – Present

- Designed and produced a card game, managed manufacturing and production, launched an e-commerce site, and secured retail partnerships, including Amazon.
 - URL: compoundchicken.com

New Castle 10K Road Race

2017 – 2021

- Founded and organized an annual road race, handled logistics, coordinated volunteers and vendors, and liaised with fire, medical, and city personnel. Raised over \$15,000 for charity over four years. Finalized the race sale in December 2021.
 - URL: millenniumrunning.com/newcastle

Education

Hesser College – *Portsmouth, NH*

BA | Small Business Management and Entrepreneurship

Bryant University – *Smithfield, RI*

Business Management & Accounting